

Advantages of Leasing



Sailing through unchartered waters?

We know that "right now" is only just fast enough. At **NaviGate**, we provide immediate solutions, at competitive rates, solving our vendors and borrower's leasing and loan requirements. We understand your drive for success requires that we handle your lease transaction quickly and with limited interruption to your other business activities.

Let us help!

- **100% Tax Deductible**
 - Lease payments are usually a pre-tax operating expense and therefore are fully deductible (consult your accountant).
- **100% Financing**
 - No large down payment is required to start a lease. Leasing puts the equipment to work for you immediately, at minimal up-front cost. Software, delivery, installation, freight, and sales tax can be included.
- **Preserves Capital and Credit Lines**
 - Leasing keeps your capital sources available to meet needed short-term requirements. Conserve your cash and credit lines for important long-range plans such as expansion, improvements, and growth.
- **Flexible Terms**
 - 24 to 72 month terms available
- **Minimized Risk of Obsolescence**
 - When new generation of equipment becomes available, you will have the flexibility to upgrade or add-on. You are not faced with the burden of owning old or obsolete equipment.
- **Upgrade your Equipment**
 - Since the monthly lease payment is a small portion of the total cost of the equipment, leasing enables you to obtain better equipment for your business.
- **Specially Designed Lease Programs**
 - We can tailor payments to match your seasonal cash flow
 - Allow for lower first-year payments so that you can have state-of-the-art equipment now without first-year cash flow problems.
- **Flexible End-of-Lease Options**
 - trade-up to new equipment at the end of the term
 - continue to rent the equipment on a month by month basis
 - return the equipment
 - buy the equipment from us at a pre-determined price

Get Yourself a Partner in the Leasing Business!

At **NaviGate**, we are dedicated to giving both Vendors and Lessees the experience that will keep them coming back. If you are a Vendor and refer a customer to **NaviGate**, you can be assured that your customer will receive professional service and have the greatest chance of completing the transaction. We have built our business around this dedication to service excellence.

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